

Trevor Thorsen

Remote Closer

Accomplished and dedicated Sales Professional with a diverse range of experiences spanning various sectors. Demonstrated success in multicultural environments and startup scenarios, complimented by extensive knowledge of branding, website development, international relationships and digital arts. Seeking a remote sales counselor position where my exceptional communication skills, active listening ability, and expertise in persuasion can drive customer success.



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WORK EXPERIENCE

Fitness Director City Sports Club

02/2023 - Present

Fremont CA

Achievements/Tasks

- Selling personal training services (\$15k-\$20k per month in sales average)
- Utilizing active listening and effective communication to discern client needs.
- Successfully closing sales through strategic product demonstrations

Contact: Chris Sarmiento - +14089914722

CEO and Founder ElevatedHomeliving.com

01/2022 - 12/2022

United States

Dropshipping Household Goods nationwide

Achievements/Tasks

- Managed every aspect of the business, from inception to closure.
- Developed skills in sales and marketing strategy, and business management.
- Time Management and business Optimization's

Freelance Branding Consultant Personal Brand

2017 - 2022

Bangkok / Indonesia / Amsterdam

Achievements/Tasks

- Assisted companies in improving their brand image and voice.
- Developed customized sales strategies based on different markets and client needs.
- Communication with professionals of all walks of life and nationalities

Lead Sales Counselor City Sports Club

03/2017 - 07/2017

Fremont CA

Achievements/Tasks

- Guide Clients to making buying decisions
- Employed a variety of sales techniques, leading to recognition as the best sales counselor in the region in record time
- Through skillful questions, create an airtight logical and emotional case to buy

SKILLS

Sales Techniques and Strategies

Exceptional Communication Abilities

Leadership and Team Management Experience

Ability to Adapt and Thrive in Multicultural Settings

Proven Ability to Exceed Sales Targets

Entrepreneurial mindset

Ability to build rapport with individuals from various backgrounds

Google Docs / Microsoft Suite

CRM Experience

Building Rapport

qualifying leads

Active Listening

INTERESTS

Physical fitness

Mindset and Self-control

Motorbike racing

Fire eating

Combat sports

Reading

Travelling

Motorbike Racing

Anything Creative

Helping Others